



STATUTORY COMPLIANCE - 16

Vendor Audit Guidelines

Vendor review support to understand third-party capabilities, quality controls and relevant business risks.



What is a Vendor Audit?

A vendor audit is a process employed by organisations to assess a third-party entity contracted by the organisation. This audit can inspect various aspects, including the organisation's quality control, cost-effectiveness, cybersecurity measures, and other relevant factors.

In today's world of privacy, businesses are increasingly focusing on third-party vendor risk management. The prominence of issues like the Cambridge Analytica scandal has brought third-party data sharing to the forefront for regulators and the media. Organisations that solely scrutinise their own practices without evaluating the data practices of their vendors are overlooking an important area of concern.



Advantages of Vendor Audit

MLC
QEHS AT ONE PLACE

ADVANTAGES OF VENDOR AUDIT

Build a Reliable, Compliant and Sustainable Supply Chain

- Ensures Quality of Products and Services**
Verifies that vendors meet required standards and specifications.
- Builds Trust and Long-term Relationships**
Strengthens supplier collaboration and reliability.
- Improves Compliance**
Confirms adherence to legal, regulatory and contractual requirements.
- Cost Optimization**
Minimizes defects, rework and supply disruptions.
- Enhances Safety Performance**
Identifies and reduces safety risks in the supplier's operations.
- Promotes Sustainability**
Encourages environmentally responsible and ethical practices.
- Reduces Business Risks**
Mitigates operational, financial and reputational risks.
- Continuous Improvement**
Helps vendors improve processes, systems and overall performance.

VENDOR AUDIT

- ✓ Quality
- ✓ Safety
- ✓ Compliance
- ✓ Environment
- ✓ Performance

Supply Chain Security
Reliable Suppliers
Better Quality
Sustainable Growth

The major advantages of Vendor audit are:

Increased Process Transparency	These audits provide a clear view of processes, promoting transparency in vendor operations.
Better Cost Control	By identifying inefficiencies and areas for improvement, these audits contribute to more effective cost management.
Enhanced Business ROI	The insights gained from vendor audits enable businesses to optimise their return on investment through improved vendor relationships and processes.
Ensure Compliance in Vendor Operations and Output	These audits help ensure that vendors adhere to regulatory requirements, mitigating compliance risks.
Strengthens Relationships Between Vendor and Client	Regular audits promote stronger partnerships by addressing issues proactively and promoting mutual understanding.
Secure and Easy Document and Data Storage	Vendor audits contribute to organised and secure storage of important documents and data, ensuring easy accessibility.
Automation of Redundant Tasks	Implementation of audit findings can lead to the automation of repetitive tasks, enhancing efficiency.
Deeper Vendor Analytics for Greater Service Operations	Analysis provided by audits allows businesses to optimise vendor performance for better service operations.
Efficient Risk Management	Vendor audits help identify and manage potential risks associated with vendor relationships and operations.
Optimise Quality Checks and Audit Trails	The audit process allows for the optimisation of quality checks and the establishment of robust audit trails.
Tracking Payments and Reimbursements	Vendor audits aid in monitoring financial transactions, ensuring accurate tracking of payments and reimbursements.



Time Savings	Simplified processes resulting from audits contribute to time savings for both vendors and clients.
Familiar Interface	Standardising processes through audits creates a consistent and familiar interface for better communication and collaboration.
Less Risk	Proactive identification and mitigation of risks contribute to a reduced overall risk in vendor relationships.
Less Administration and Meetings	Efficient vendor management, as facilitated by audits, leads to reduced administrative tasks and the need for fewer meetings.
One Support Desk	Consolidating support through a single desk simplifies communication and issue resolution.
Quality and Performance	Vendor audits contribute to overall improvements in quality and performance, aligning vendors with the client's expectations and standards.

Understanding Vendor Lifecycle Management

Vendor Lifecycle Management (VLM) is a strategic and systematic approach to overseeing the entire relationship between a company and its vendors. Traditionally, VLM includes five primary categories that in vendor-client relationship. These categories are:

- **Qualifying:** Involves the initial assessment and selection of vendors based on predefined criteria, including capabilities, reputation, and compliance.
- **Engagement:** Focuses on establishing clear expectations, terms, and conditions between the vendor and the company, ensuring alignment with business objectives.
- **Managing Delivery:** Includes the ongoing monitoring and evaluation of vendor performance to ensure the timely and quality delivery of goods or services.
- **Managing Finances:** Involves the financial aspects of the vendor relationship, including invoicing, payment terms, and cost management.
- **Relationship Termination:** Addresses the end of the vendor relationship, outlining procedures for a smooth transition or termination based on predefined criteria.

Information Security Management: Recognising the increasing threats, companies must integrate information security considerations throughout the entire vendor life cycle. While due diligence during the qualification step incorporates information security management, the evolving nature of threats necessitates a continuous review of information security measures at every stage of the vendor relationship.

For instance, data breaches may occur not only during the engagement phase but also during delivery, financial transactions, and even after the relationship termination. Therefore, organisations need to adopt a holistic approach, implementing strong information security protocols that persistently safeguard sensitive data and mitigate risks across all phases of the vendor lifecycle. This ensures a comprehensive and adaptive Vendor Lifecycle Management strategy in the face of evolving cybersecurity challenges.



Components of the Vendor Audit Process



The vendor management audit process is a complex examination that involves various methods to assess a third-party's adherence to standards, regulations, and contractual agreements. The process includes the following components:

Review of Books and Records:

Evaluation of the third-party's financial and operational records to ensure accuracy and compliance with relevant regulations.

Data Analysis on Transactions and Records:

Utilisation of data analysis techniques to scrutinise transactions and records, identifying patterns, anomalies, and potential areas of concern.

Sampling of High-Risk Transactions:

Selection and examination of a representative sample of high-risk transactions to assess the effectiveness of controls and identify potential issues.

Phone or Interviews:

Conducting interviews with third-party personnel, either through phone calls or direct interactions, to gather knowledge and verify compliance.

Vendor Questionnaires:

Distribution of structured questionnaires to gather detailed information from the vendor regarding processes, controls, and adherence to contractual obligations.

Site Visits:

Physical inspections of the vendor's facilities to verify operational practices, quality standards, and overall compliance with agreed-upon terms.

Review of Contracts, Policies, and Documents:

Examination of contractual agreements, policies, and other relevant documents to ensure alignment with regulatory requirements and the client's expectations.

Documentation of Findings:

Thorough documentation of audit findings, highlighting areas of compliance, non-compliance, and potential improvement opportunities.



Correction Plans:

Development of corrective action plans in collaboration with the vendor to address identified issues, enhance compliance, and improve overall performance.

Steps in Vendor Management Audit



Successful vendor management audits are essential for ensuring the integrity, compliance, and effectiveness of relationships with external partners. The audit process involves several important steps to comprehensively evaluate vendors and mitigate risks.

1. Establishing the Audit Trail:

- Internal audit managers initiate the process by creating a clear audit trail, outlining the scope, objectives, and methodology of the audit. This foundational step sets the groundwork for a systematic examination of vendor activities.

2. Operating Model and Risk Assessment:

- The operating model, or documents guiding the audit process, includes vendor categorisation and concentration based on a risk assessment. An approved methodology is employed to identify and prioritise risks associated with each vendor, guiding the audit focus.

3. Vendor Report Reviews for Ongoing Governance:

- Organisations conduct ongoing governance through vendor report reviews. This involves monitoring and assessing vendor performance throughout the entire lifecycle. It ensures that vendors adhere to agreed-upon standards and contractual obligations.

4. Choosing the Vendor to Audit:

- Not every vendor may require a detailed audit. Resources and risk considerations play a role in selecting vendors for comprehensive audits. Establishing an auditing team and addressing knowledge gaps through training are important preparatory steps.

Pre-Audit Questions:



- Assess the vendor's quality statement and quality assurance system.
- Understand the organisation of their system and how quality assurance is implemented.
- Evaluate the alignment of their organisational structure with the needs of the business.
- Identify the individuals with overall control and authority to address non-conformities.
- Inquire about the number of complaints, their follow-up procedures, and resolution.

5. Visiting the Vendor:

- Schedule an appointment with the vendor, ensuring the presence of key personnel during the audit.
- Agree on the inspection standard, considering the acceptability of the vendor's quality assurance plans.
- Assess whether the vendor adheres to their self-established benchmarks.

6. Inspecting the Premises:

- Conduct a detailed and precise inspection based on agreed-upon standards.
- Utilise checklists to guide the assessment, covering specific areas of interest.
- For larger operations, involve multiple team members to efficiently review allocated tasks.

7. Closing the Audit:

- Auditors convey their findings to the organisation, either verbally or through a written report.
- Senior managers analyse audit results and develop strategies to address identified non-conformities.
- Arrange follow-up meetings to allow both parties to discuss views and agree on timelines for corrective actions.
- Prioritise urgent items and ensure a comprehensive resolution of identified issues.

What is vendor life cycle management.

Vendor Lifecycle Management is a strategic approach that oversees the entire relationship between a company and its vendors. It involves stages such as vendor qualification, engagement, managing delivery, managing finances, relationship termination, and information security management.

How do experts conduct a vendor management audit.

To conduct a vendor management audit, Consultant begins by establishing an audit trail, categorise vendors based on risk assessment, reviews vendor reports for ongoing governance, chooses vendors for audit based on risk and resources, visits vendors, inspects their premises, and closes the audit by conveying findings and developing corrective action plans.

What are the components of a vendor management audit.

A vendor management audit process typically includes reviewing books and records, conducting data analysis on transactions, sampling high-risk transactions, interviews with vendor personnel, distributing vendor questionnaires, site visits, reviewing contracts and policies, documenting findings, and developing correction plans.



Why is Information Security Management being important in vendor management audit

Why is Information Security Management Important in Vendor Management Audit?

Vendors have access to your data, systems and business information. Therefore, Information Security Management (ISM) is a critical part of vendor management audit to protect your organization's confidentiality, integrity and availability of information.

- Protects Confidential Information**
Ensures vendors handle your sensitive business data securely and prevent data breaches.
- Safeguards Data Integrity**
Verifies that vendors maintain accurate, complete and reliable data.
- Ensures Regulatory Compliance**
Confirms adherence to laws and standards like ISO 27001, GDPR and industry-specific requirements.
- Reduces Security Risks**
Identifies vulnerabilities in vendor systems, processes and controls to prevent cyber threats.
- Builds Trust and Accountability**
Ensures vendors implement proper security measures and follow contractual obligations.
- Supports Business Continuity**
Minimizes disruptions caused by security incidents at vendor locations.

A strong Information Security Management framework in vendor audits helps build a **secure, resilient and trustworthy supply chain**.

Confidentiality | Integrity | Availability | Trust & Compliance

Information Security Management is important in vendor management audits due to the increasing risk of data breaches. Vendors must be continuously assessed for information security measures throughout their lifecycle, not just during the qualification phase, to ensure comprehensive protection against evolving threats.

What is the purpose of Vendor categorisation in vendor management audit

What is the Purpose of Vendor Categorisation in Vendor Management Audit?

Vendor categorisation is the process of classifying vendors based on the criticality, risk, and impact of the goods or services they provide. It helps organizations focus audit efforts on high-risk and critical vendors.

PURPOSE OF VENDOR CATEGORISATION

- Identify High-Risk Vendors**
Helps to focus audit resources on vendors that can significantly impact quality, safety, security or business operations.
- Prioritize Audit Efforts**
Ensures time and resources are used efficiently by identifying vendors more frequently.
- Assess and Manage Risks**
Helps in identifying and mitigating potential risks related to quality, safety, compliance, cybersecurity, and business continuity.
- Ensure Compliance with Requirements**
Confirms that vendors meet legal, regulatory and organizational standards based on their category and risk level.
- Improve Vendor Performance**
Supports continuous monitoring and performance evaluation as per the vendor category.
- Strengthen Supply Chain Resilience**
Helps maintain a reliable and secure supply chain by proactively managing vulnerable or critical suppliers.
- Support Strategic Decision-Making**
Provides a clear understanding of vendor importance to make better sourcing, contract and risk management decisions.

RISK BASED APPROACH | EFFICIENT AUDIT PLANNING | BETTER COMPLIANCE | IMPROVED SUPPLIER PERFORMANCE | STRONGER SUPPLY CHAIN



Vendor categorisation in vendor management audits helps prioritise risk assessment. It ensures that audits focus on vendors with higher risks and resource allocation is optimised based on the significance of each vendor to the organisation.

How Quality checks in vendor management audits can be optimised

Quality checks in vendor management audits can be optimised by conducting detailed inspections of premises, utilising checklists, involving multiple team members for larger operations, and ensuring a thorough and precise assessment aligned with agreed-upon standards.

What steps are involved in closing a vendor management audit

Closing a vendor management audit involves conveying findings to the organisation, either verbally or through a written report. Senior managers analyse results, devise strategies for non-conformities, arrange follow-up meetings, agree on timelines, and prioritise urgent items for resolution.

How to choose vendors for detailed audits

The selection of vendors for detailed audits depends on available resources and risk considerations. Establish an auditing team, assess team members' knowledge, and prioritise vendors based on their significance to the business and associated risks.

Why Phone or in-person interviews in vendor audits

Phone or in-person interviews in vendor audits are conducted to gather insights, assess personnel knowledge, and verify compliance. These interactions provide a more comprehensive understanding of the vendor's operations and commitment to contractual obligations.

What documentation in a vendor audit

Documentation in a vendor audit includes the audit trail, operating model, risk assessment, vendor reports, questionnaires, site visit reports, contract reviews, and detailed findings. Comprehensive documentation is important for transparency, compliance, and future reference.

FAQ

Q. What does a vendor audit assess?

It is an assessment of a third party your organisation contracts with, covering areas such as quality control, cost-effectiveness, cybersecurity and other relevant factors.

Q. Why audit vendors?

Vendor audits improve process transparency and cost control, help ensure vendors meet regulatory requirements, strengthen the vendor relationship and identify risks before they become problems.

Q. What does a vendor audit involve?

It typically includes a review of books and records, data analysis of transactions, sampling of high-risk transactions, interviews with vendor personnel and structured vendor questionnaires.

Q. What is vendor lifecycle management?

It is a structured approach to the whole vendor relationship: qualifying the vendor, engagement, managing delivery, managing finances and terminating the relationship.



Q. Why does information security matter in vendor management?

Data breaches can happen at any stage, including after a relationship ends, so information security has to be reviewed throughout the vendor lifecycle, not only during qualification.

Useful details to share when you enquire

- Business activity, site location and ownership details
- Existing applications, permissions and supporting records
- The registration or approval you need to discuss

TALK TO MLC

+91 77269 32023 · +91 99498 45759 | info@mlcqehs.com

H. No. 06-096/7/5, Manikya Nagar, Chintal, Quthbullapur, Medchal (Malkajgiri), Hyderabad, Telangana – 500054, India